



Greetings CPCU family!

I hope you all enjoyed your holidays to the fullest and are ready to embrace 2014 to the fullest.

I would like to thank you for your confidence in myself and the other elected officers for 2014. We look forward to serving our members and the community with the traditional events and activities as well as try some new things. Hopefully you have had a chance to complete the survey sent to you requesting your input. This is an excellent way to let us know what kinds of new things you would like us to consider for the coming year.

I began my career in insurance in 1979 at Ohio Casualty Insurance Company. Over the years I have been at Thompson & Jones, Inc., Hartman, McLean, and Schmidt, and PDP Group

Inc. I am currently at All Risks, Ltd. I received my CPCU designation in 1991 in New Orleans, which ironically, was the site of this past year's 2013 conferment. Through CPCU I have kept in contact with people from each of my past employers. I believe CPCU attributed greatly to the progression of my career in insurance.

## CPCU People News

### Congratulations to:

*Tony Steinauer* was promoted from National Accounts Practice Leader to Mid-Atlantic Sales Director at The Hartford

*Terry Katz* on being awarded the Jack F. Derrickson Award for Outstanding Course Leadership

<http://www.cpcusociety.org/article/terry-e-katz-receives-jack-f-derrickson-award-outstanding-course-leadership>

*Ben Blackmon* celebrates 10 years at State Auto Insurance Company in January 2014

## Recent Events

### Combined RIMS CPCU Meeting

Chris Amrhein was a hit with his Top Ten Countdown on Insurance Issues.

Click below for photos:

<http://maryland.cpcusociety.org/meetings-events/gallery/combined-cpcu-rims-meeting-2014>

\*\*\*\*\*

### Holiday Party / Installation Ceremony / Toy Drive

A great time was had celebrating the holiday and giving to needy children as we officially installed our officers for 2014

Click below for photos:

<http://maryland.cpcusociety.org/meetings-events/gallery/installation-ceremonies-more>

Back in those days, The CPCU Designation was the preferred higher education designation for our industry. When you saw an ad for a professional insurance position, it usually indicated that a CPCU designation was preferred, even if the candidate did not possess a Bachelor's degree. Employers knew the importance and value of an education focused on our industry. While the methods of delivery of information and study materials have gone from more personal classroom study to more and more web-based study, the quality of the curriculums have not changed much. So I would venture to say that the designation is still as important and valuable as it was many years ago. When employers have a CPCU as part of their organization, they should be proud that they have an edge over those who do not. CPCU members also should be proud that they have an edge over others in the industry that do not have the designation.

**Our goal is to have each member attend at least one CPCU event this year.** If you haven't attended in awhile, give it a try and reconnect with your CPCU roots. It's always a treat to see a face that we haven't seen in awhile. We all have busy schedules and get so caught up we start thinking there is no way possible for me to fit a CPCU event into our schedule. But surely, out of 365 days, you can make room for one day to attend a CPCU event.

I heard comments from recent events like, "It was really good to see so many people I haven't seen in a long time. I really enjoyed that." So we want to challenge you. If you haven't attended an event in

## Upcoming Events

*(more info to follow)*

### CPCU Happy Hour Mixer

February 27, 2014

5pm to 8pm

Bluestone Restaurant

11 W Aylesbury Rd

Timonium, MD

### CPCU Scholarship Presentation to Gamm Iota Sigma student at Morgan State University

February 12, 2014

Some of our members will share information with the GIS students about the CPCU designation and how to obtain.

Click below for photos of past presentations:

<http://maryland.cpcusociety.org/meetings-events/gallery/student-outreach-activities>

the past 18 months, please do so. It's easier than you think and you never know who you might reconnect with. If you have been attending, then you already realize how satisfying it is and we thank you for your continued support.

Please note we have a new website where you can visit and find out what's going on with the Chapter. I encourage you to visit often and see what kinds of committees and activities you can be a part of. The new web address is:

<http://maryland.cpcusociety.org/>

I'd like to extend a special welcome to our new designees. Please visit our website to see a full list.

We are always looking for new leaders for the organization, as well as those who just want to get involved and give back. You can choose to serve on a committee or just participate in one event whenever you are available.

So represent your prestigious designation to the fullest and get involved in 2014!

Anita Lewis, CPCU, AINS

President

Maryland CPCU Society Chapter

## Upcoming Events

*(more info to follow)*

**CPCU will be represented at the Chesapeake High School's Career Fair on March 14, 2014**

**Click below for photos of past activities:**

<http://maryland.cpcusociety.org/meetings-events/gallery/student-outreach-activities>

**CPCU and Rainbow will host an Ethics class on**

**March 20, 2014**

**Maryland I-Day**

**May 8, 2014**

**8:00 am to 5:00 pm**

**Maritime Institute  
Conference Center Linthicum  
Heights, MD**

*Maryland CPCU Society  
Chapter, Inc*

*PO Box 1255*

*Cockeysville, MD 21030*

<http://maryland.cpcusociety.org/>